



INFORMATION & OFFERINGS



PARTS & ROTABLES SALES

Duncan Aviation is the largest aircraft parts and components service organization in business aviation; offering overhauls, repairs, rotatables, loaners, exchanges, outright units, avionics, instruments, and technical support to aircraft operators around the world.

Take advantage of Duncan Aviation's authorized in-house repair capabilities on more than 45,000 different repair manuals and inventory exceeding 485,000 line items valued at over \$45 million. Parts and repair capabilities can be located in an online searchable database.

If Duncan Aviation doesn't show a part in stock, trust our sales reps to find it. Call or utilize our online live chat feature to request a quote. Parts sales reps are available 24/7/365.

INTERNATIONAL/AOG PARTS & ROTABLE SALES

Duncan Aviation Parts & Rotables Sales specializes in working with international and AOG customers. A few industry advantages include:

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- Managing repairs and overhauls serviced both by Duncan Aviation and other FAA-approved U.S. Repair Stations
- Consolidate freight on purchased and/or serviced items
- Shipping hazardous material from the U.S. to countries around the world.
- Instant contact with a Customer Service Rep through online chat

WE BUY AVIONICS & COMPONENTS

Duncan Aviation will pay cash for good, as-removed cores and serviceable avionics and accessories to support customers' current and future needs. Once overhauled, these units are placed into Duncan Aviation's Rotable Inventory.

Inventory Managers seek out and buy excess or surplus inventories of equipment for all makes of business/regional aircraft and helicopters; including modifications packages removed for upgrade.

Avionics: WeBuyAvionics@DuncanAviation.com.

Accessories: WeBuyComponents@DuncanAviation.com.

VIRTUAL INVENTORY

Virtual Inventory is a collaboration between industry partners and Duncan Aviation to sell more parts. Companies that want to increase inventory sales and visibility – and take advantage of Duncan Aviation's channels to market – provide weekly inventory listings. These listings are included in company marketing efforts (both internal and external). Our 24/7/365 sales team acts on behalf of Virtual Inventory partners to professionally represent and effectively sell virtual inventories.

MANAGED ROTABLE INVENTORY

Duncan Aviation's Managed Rotable Inventory (MRI) Program allows customers, parts brokers, aircraft operators, aircraft sales organizations and/or vendors to stock their rotatable inventory with us and maintain full ownership while we manage every aspect of its exchange sales.

Duncan Aviation will warehouse, market, and ship your exchange inventory anywhere in the world, any time, day or night, while overseeing all the details of getting cores returned and tagged to be received back into stock to sell again.

NEW PARTS INVENTORY

Similar to the MRI Program, the New Parts Inventory (NPI) Program offers the resources to warehouse new condition inventory at Duncan Aviation and the experts to sell and ship these units through our extensive channels to markets all over the world.

Participants maintain inventory ownership, receive sales alerts when inventory sells, have the freedom to set pricing and restock levels, and can add to or remove inventory from their NPI pool as needed.

PARTS ACQUISITION & CONSIGNMENT

When you consign inventory with Duncan Aviation, we will market your consignment to the industry and to the more than 21,500 companies and 32,600 aircraft representing 192 countries in our customer database. Inventory is insured and warehoused by Duncan Aviation and we are responsible to collect payments.

Duncan Aviation offers greater compensation for part numbers with higher values and/or complete trace paperwork. Consigner proceeds are paid quarterly.