



SALES & ACQUISITION FACTS

AIRCRAFT CONSIGNMENT & ACQUISITIONS INFORMATION

COMPLETE AIRCRAFT SALES & ACQUISITION SERVICES

Decades of experience in the turbine resale market have given us a wide spectrum of clients and contacts. This makes Duncan Aviation a great choice when you're looking to buy or sell an aircraft. Unlike the majority of brokers and sales agents, whose service is limited to the buying and selling of airplanes, Duncan Aviation's sales staff is backed by the full resources of one of the world's most capable turbine maintenance and modification organizations.

CONSIGNMENT PROGRAM

Designed to offer maximum exposure with the absolute minimum investment of time, effort and expense, this comprehensive consignment program is the fastest, simplest, most hassle-free way to handle the sale of your aircraft. We analyze the current market and competitive situation specific to your aircraft; list it on our nationwide computer network; schedule and coordinate aircraft showings; advertise, promote and personally represent your aircraft; give you ongoing sales updates; help with negotiation and support; represent you at the pre-purchase evaluation; and help with contracts, closing and delivery.



ACQUISITION SERVICES

Our comprehensive buyer's assistance service is designed to locate, evaluate, inspect and negotiate an aircraft purchase on your behalf. This team of acquisition experts will act directly in your interest, with all purchase-related costs identified up front and without compensation being tied to the purchase price in any way.

For a flat fee, depending on the aircraft sought, Duncan Aviation's sales and technical personnel, strategically located across the country, combine their extensive skills and contacts to represent you through each step of the aircraft acquisition, including the following: identification of needs, market search and analysis, evaluation of available aircraft, negotiation of the best price for you, and a complete technical evaluation and pre-purchase evaluation coordinated by us at the service facility of your choice. Our in-house legal counsel and ownership transfer specialists will answer your questions about taxes, title searches, lien releases, registration, insurance and any other service you may require.

CONTACT

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