

ADS-B NOW

We are sure you have heard the buzz regarding the upcoming NextGen mandates and specifically the impending Automatic Dependent Surveillance Broadcast (ADS-B) Out deadline of December 31, 2019.

Attached you will find additional information regarding the technology, but the net of ADS-B is that it is an aircraft- and satellite-based transmission system that sends and receives Wide Area Augmentation System (WAAS) GPS data to other aircraft, ground vehicles, and ground stations to control and coordinate air traffic. The bottom line is that aircraft not equipped with equipment that is ADS-B compliant by the deadline above will, from a practical perspective, be unable to operate.

The current rate of operator compliance is ramping up, but the quantitative reality is that industry capacity will be inadequate to meet the demand. In view of this, many aircraft will be AOG and unable to fly on day one of the effective date of the mandate. As it stands now, in a business aircraft fleet of 9,000, it is reported that only 3,000 are compliant.

That concern is the purpose of this letter. We want to bring this issue and a sense of urgency to your attention, and we believe you should take action to ensure your aircraft is not among those affected January 1, 2020. We appreciate the fact that you are a customer of Duncan Aviation and we encourage you to take advantage of a special ADS-B NOW: Customer Slot Guarantee that we are currently offering. But whether you work with us or not, you should consider scheduling for the upgrade.

As an organization, we have memories of 2005, when RVSM was mandated and our customers were upset with us because we (and the rest of the industry) did not have capacity immediately after the deadline. We prefer to avoid a reoccurrence of this unfortunate scenario for all involved. Once you put a compliance plan in place, you will sleep better knowing you have this specific mandate covered.

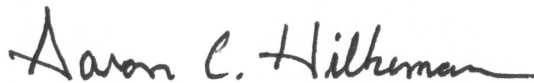
If you have any questions, please let us know.

Sincerely,

Todd Duncan



Aaron Hilkemann



Todd Duncan
Chairman



Aaron Hilkemann
President

ADS-B NOW

To learn more about the ADS-B NOW: Duncan Aviation Customer Slot Guarantee, contact your local satellite shop.

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