



MODERN FLIGHT DECK SOLUTIONS FOR THE CESSNA CITATION EXCEL AND CITATION XLS

DUNCAN AVIATION G5000® UPGRADE PROGRAM

Duncan Aviation is pleased to offer Citation Excel and 560XLS operators a new aftermarket option for their flight deck that will meet upcoming mandates and provide a fully integrated glass flight deck.

Garmin International is currently working to certify the Garmin G5000 flight deck for the Citation Excel. The Supplemental Type Certificate and avionics kits will be ready for installation at Duncan Aviation by the beginning of 2019. In the meantime, Duncan Aviation has put together a Bridge Program that includes access to an ADS-B Out mandate solution that utilizes Garmin equipment. We also have an Early Adopter incentive package for the first 10 depositors.

The Duncan Aviation Citation Excel/560XLS G5000 Early Adopter Program allows for the following incentives with a \$15,000 deposit*:

Early Adopters #1 and #2 will receive:

- \$10,000 Labor Credit to be used on work other than the G5000 Upgrade.
- Duncan Aviation Avionics Protection Program (DAAPP)
- Special pricing on airframe inspections
- Special pricing and packages for paint and interior work
- 3Q 2019 and 4Q 2019 installation dates, pending STC Approval
- First right of refusal if earlier dates become available

Early Adopters #3-10 will receive:

- \$5,000 Labor Credit
- Duncan Aviation Avionics Protection Program (DAAPP)
- Special pricing on airframe inspections
- Special pricing and packages for paint and interior work
- Installation dates beginning in 1Q 2020
- May have optional earlier dates, dependent upon capacity and STC approval

*Deposit is transferrable between owners, or aircraft, but not refundable. If STC is not approved by Dec 31, 2019, the deposit will be moved onto account with Duncan Aviation.



Duncan Aviation Avionics Protection Program (DAAPP)*

- Repair/Replacement/Upgrade of existing RMU-850 or 855 at 50% Retail. **
- Repair/Replacement of existing DU-870 at 50% Retail. **
- Upgrade to DU-875 utilizing STC when available at 50% Retail

Duncan Aviation Citation Excel/560XLS G5000 Bridge Program

The Bridge Program is available to all ADS-B Out aircraft equipped with the Garmin GTX-3000 and GDL88 ADS-B solution. This solution is being certified and it is expected it will be available by May 2017.

• \$60,000 discount on the Baseline G5000 upgrade

Garmin G5000 Upgrade

Garmin estimates that the Baseline Price for the G5000 upgrade will be \$449,000-474,000

- Baseline with Bridge Program applied (GTX-3000 ADS-B already installed) \$389,000-414,000
- Q4 2018 STC Projected Approval

^{*} Coverage beyond existing HAPP or ProParts contract(s)

^{** 50%} of Repairs/Replacement will be applied to G5000 Installation