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COMPANY FOUNDER: Donald Duncan (1922-1981)

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THE OWN OF THE

As another year begins to wrap up, I can't help but reflect on what this company

has meant to me, not just as a leader,

but as a father. Integrity, hard work, and respect for people have always been the foundation of Duncan Aviation. This year, seeing both of my sons, Harrison (left) and PK (right), in the workforce here makes those values feel more personal than ever.

The twins grew up around the company, running through hangars, being a shadow to their grandfather, and getting to know the people who make this place what it is. They've seen the challenges, the late nights, and the celebrations, but they didn't come here because they had to. They didn't grow up with expectations; they had options, and they chose this.

> Harrison and PK didn't start working at Duncan Aviation to follow in my footsteps—they came to create their own paths. That's what makes me proud. They lead with integrity. They challenge each other. And they care deeply about our team members, our customers, our partners, and our industry.

Watching them step into their own paths, bringing new energy and ideas to the company, has been one of the most rewarding experiences of my life. I've seen them listen, learn, and lead in ways that reflect not only who they are, but what Duncan Aviation stands for. Their journey reminds me that this company's future is in good hands, not just because they're my sons, but because they genuinely believe in the people and the purpose behind what we do and why we do it.

Todd Duncan Board of Directors Chairman







PK (left) and Harrison Duncan

uncan Aviation is the largest family-owned business jet support facility in the world. What began in 1956 with founder Donald Duncan has flourished into a globally respected aviation company that has grown over multiple generations. Donald's son, Robert, worked at the family business in the early 1960s when he was on breaks from college. Then grandson, Todd, started working here in 1988. Now, great-grandsons PK and Harrison are starting their careers with us. Through it all, one thing has always remained at the heart of Duncan Aviation:

Make sure customers and team members all feel like family.

"We've always been raised to treat people with honesty and respect," says PK. "Whether we are communicating with a customer or one of our 3,000 team members, we are in this together."

While Todd continues to lead as Chairman, the next generation of leadership is taking shape. PK and Harrison each carved out their own paths to the company, gaining valuable experience inside and outside of aviation. Their stories are unique, but aligned in different ways.

As kids, both remember weekends spent roaming the hangars with their dad and grandfather, watching airshows from office windows and zipping around in go-karts near the runway. PK didn't have a straight path to working at the family business. After studying journalism and photography in California, he considered striking out on his own, hesitant to rely on his family name. A shift in perspective changed everything. "I realized I wasn't coming back to rely on my family; I was coming back to learn from them," says PK. "And the truth is, airplanes are pretty cool."

Harrison always knew he wanted to work at Duncan Aviation. He intentionally pursued external experience first. With a background in finance, an MBA, and leadership roles outside the aviation industry, he brings a new perspective and passion for team culture. "I'm proud of the work I've done outside of Duncan Aviation," he says. "But it feels right to be back. I'm excited to shape the future of a company that's meant so much to me and my family."

The two complement each other. PK with his customer service and operations expertise, Harrison with his financial and strategic background. Their leadership styles embrace openness, humility, and trust. "We're not afraid to disagree with each other. We talk things out. We respect one another," says Harrison. "And we always have fun doing it."

Though Duncan Aviation continues to grow in size and capability, both PK and Harrison are committed to preserving its culture. "We'll always act small, no matter how big we get," PK adds. "This still needs to feel like a family company, for our team and our customers."

Together, they're focused on long-term growth, investing in team members, and ensuring the company remains a great place to work for generations to come.

### PK Duncan

After earning a degree in Communications with an emphasis in Journalism and a minor in English from California Lutheran University, PK initially explored creative work in photography and writing. He also managed a restaurant, gaining early leadership and customer service experience. It wasn't until he stepped away from the California coast and enrolled at Spartan College of Aeronautics in Denver that his aviation career truly took off.

"I didn't want to sit behind a desk all day," PK says. "I wanted to work with my hands and understand what our technicians actually do."

After graduating with his A&P license, he joined Duncan Aviation as an airframe technician on the Bombardier team. Those years gave him insight into the demanding and detailed work that happens on the



working long hours, and sweating through shifts in hot hangars. It gave me a real drive to support them."

That desire to connect more deeply with both team members and customers led PK into his current role as a Project Manager.

Today, PK is also deeply involved in OEM relations and works closely with senior leadership to help shape the future of the company. "I don't walk into work thinking I know everything.

I ask questions. I listen. And I learn from the people around me," he says. It guides both his professional growth and his leadership style.

Outside of work, PK finds joy in his family. He and his wife, Katie, who leads the Duncan Aviation Scholarship Foundation, met as teenagers. They now have two young sons, Kanan and Banks. They have created traditions like Banana Bread Fridays: weekly early-morning outings to the local coffee shop to spend time together before the workday begins.

"We love the lake, love being outside," PK shares. "We bought a little cabin in Minnesota and it's become our happy place, just 850 square feet of family and fun."

What drives PK most is legacy, not just of the Duncan name, but of the people behind it. "I want every team member to feel like they're part of something bigger. We're not just holding our own, we're leading it. That's what motivates me."

### Harrison Duncan

For Harrison, leadership is about earning your place, learning constantly, and keeping perspective along the way. Though his last name is deeply rooted in Duncan Aviation's legacy, Harrison has intentionally charted his own course, gathering knowledge, experience, and insight outside the family business before returning to contribute in his own way.

After earning his undergraduate degree from Nebraska Wesleyan University, Harrison spent time at Duncan Aviation in several departments—Safety, Quality, Auditing, Marketing, and Professional Development & Training. He then completed his MBA at Georgia Tech Scheller College of Business, which is one of the most competitive programs in the country. "I always wanted to get my MBA after gaining solid work experience, and after being in the MBA program at Georgia Tech, I realized I wanted to gain work experience outside of the organization," he says.

That decision led him to one of the largest environmental services companies in the US, where he joined the General Manager Accelerated Program. During his time there, Harrison rotated through departments like finance, sales, fleet maintenance, and operations, eventually stepping into leadership roles managing drivers, leading operations supervisors, and conducting special projects across the organization. "I learned so much in that role—especially about what it means to manage people and navigate complex challenges in a high-pressure environment," he says.

Over time, something shifted. Harrison realized that the pace, pressure, and corporate structure of a massive public company left little room for the values he cared most about: family, impact, and a people-first culture. After a series of reflections and conversations with his dad and Duncan Aviation's senior leadership, the path became clear: It was time to come home.

Now back at Duncan Aviation, Harrison is working in accounting and finance with a focus on learning, listening, and contributing strategically. "I'm excited to learn from our team members," he says. "I'm here to build relationships and understand our business."

Drawing on his previous work experience, he's bringing fresh ideas and a renewed energy, while also respecting the structure and success that already exists.

Outside of work, Harrison is a devoted husband and father. He and his wife, Brooke, met in college and have been married for six years. "She's followed me all over the country for my career," he says. "I'm incredibly grateful for her strength and support." Together, they're raising their son, Charles, who is already full of energy, personality, and curiosity.

"What motivates me now is playing the long game," Harrison says. "I want to grow, contribute, and enjoy life in Lincoln—with my family, friends, and this company that's always been a part of who I am." Harrison's quiet determination and humble approach are proof that true leadership starts with listening, learning, and showing up every single day.

### PK & Harrison

While their career paths have taken different routes, PK and Harrison share a connection that's rooted in trust, mutual respect, and a whole lot of laughter. Whether they're working side-by-side or just reflecting on their childhood, they demonstrate a bond that translates into their professional lives.

"We balance each other really well," PK says. "We've always been able to have honest conversations, tell each other when we disagree, and then move forward without ego."

Harrison echoes that sentiment. "Our relationship has evolved through every phase of life. We know each other's strengths, and we also know how to challenge each other in a good way."

Even their personalities complement each other. PK is outgoing, relational, and people-focused. Harrison is structured, reflective, and driven by data. Together, they represent both the heart and the strategy of Duncan Aviation's future. "We're not trying to copy anyone's leadership style," PK says. "We're just trying to be leaders our team can rely on and brothers who have each other's backs."

### Leaving A Legacy

Legacy is important to the twins. "I never got to meet my great-grandfather Donald, but when I walk away from this facility on my last day, I want to know that he would be proud," PK says. "I want my grandfather, Papa, to feel the same. That when our time leading Duncan Aviation is done, they could both say, 'They did a nice job. I'm proud of what they did."

Harrison adds, "The biggest thing I've learned, especially from working outside the company, is that I just want to continue being myself. I've seen my dad, my brother, and my grandpa each bring their own strengths to the table, and I want to do the same. I want my children to grow up knowing they can be who they are and that their uniqueness is something to be celebrated. If that leads to them joining Duncan Aviation one day, that's incredible. But more than anything, I want to pass on the values of authenticity, hard work, and purpose."



# TIP-TO EMBRAER SERVICE IN NORTH AMERICA? THIN CAN AVIATION

When it comes to Authorized Embraer Service Centers in North America, Duncan Aviation has a lot to offer. With three strategically located full-service facilities (Battle Creek, Michigan; Lincoln, Nebraska; and Provo, Utah), we're proud to be authorized to work on the following Embraer models:

- Phenom 100 and 300
- Legacy 450/500/600/650
- Praetor 500 and 600

Although Embraer customers often come to us for specific areas of service, one of Duncan Aviation's greatest strengths—honed over nearly 70 years of experience—is our unmatched multishop capabilities. As a fourth-generation, family-owned company, we specialize in comprehensive, tip-to-tail support including:

- Aircraft Sales & Acquisitions
- Airframe Maintenance
- Avionics Service & Installation

- Engine Light & Heavy Maintenance
- Interior & Paint Refurbishment
- Parts Support
- Government Programs
- Engineering

Our avionics Satellite shops and Engine RRTs (Rapid Response Teams) are also available across the country for both scheduled and AOG work.

Aircraft Sales &

Acquisitions—Our team of aircraft brokers averages 35 years of experience in buying and selling private jets. With deep market insight, they guide clients through these complex transactions with confidence, whether you're buying or selling.

Airframe—Our airframe teams consist of factory-trained specialists and experienced A&P- and IA-certified inspectors. Whether it's drop-in service, scheduled maintenance, major inspections,

structural repairs, or AOG support, our experts deliver reliable solutions quickly and efficiently.

Avionics—As authorized dealers for most major avionics, connectivity systems, and cabin management equipment, our avionics teams are highly skilled in installation, upgrades, troubleshooting, and repair.

Engine—With our 76,000-square-foot state-of-the-art facility in Lincoln, supporting all major engine OEMs, including Honeywell and Pratt & Whitney, our engine teams have extensive back-shop support, including NDT and machining. Our mobile AOG engine teams are on-call and can dispatch globally to provide comprehensive in-house line services wherever you are.

Interior—From pleasant family travel to optimized workspaces in the sky, our creative designers and skilled interior craftspeople deliver stunning results that balance comfort and functionality, with an eye toward resale value.

Paint—Duncan Aviation has earned a strong reputation for exceptional paint quality on Embraer models. Our custom paint designs reflect each customer's unique style, while our durable processes protect against corrosion. Plus, we offer some of the industry's shortest downtimes—large-cabin Embraer models can be completed in as few as 21 days.

## Trusted By Embraer Operators

Many of our Embraer customers manage their own flight departments and personally bring their aircraft to us for inspections, upgrades, refurbishment, paint, and maintenance. They know Duncan Aviation technicians treat them as partners, offering transparency, respect, and exceptional service.

Bobby Lipcamon, who now flies a Praetor 500 for the sixthgeneration, family-owned company Knapheide, has been working with Duncan Aviation since 1990.

"Over the years, I've liked walking around the hangars and talking to the techs," says Bobby.
"I'll tell them, 'I'm not here to check your work—I'm here to learn,' and they always take the time to show me what they're doing. That kind of relationship means a lot."

### Attention to Detail

Director of Maintenance Cuby Fajardo recently brought a Praetor 600 to our Provo facility for its 48-month inspection.

"The communication throughout the project was excellent," says Cuby. "Project Manager Jim Laughner and Assistant Team
Leader Tom Boyle were incredibly
thorough. Tom, especially, made
sure I understood every step.
His expertise in identifying and
addressing discrepancies was
invaluable, and he took the time
to walk us through the resolution
plan with great attention to detail."

Cuby spent time at the facility, working in his own customer office, and was impressed with both the team and the environment.

"This was my
first visit to Duncan
Aviation, and I was
really pleased," says
Cuby. "Everyone was
friendly and knowledgeable,
and the facility was spotless."

### Delivering On Time

For Bobby, reliability is everything.

"Our aircraft are business tools;
they need to be available when
promised," he says. "That's why I
trust Duncan Aviation. They keep
me informed, meet deadlines, and
understand how downtime affects
our business."

### Quality You Can Count On

"The quality of the work was outstanding," says Cuby. "From start to finish, Duncan Aviation impressed me. I'd absolutely return for future work and recommend them to other DOMs."

After 35 years, Bobby's recommendation is just as strong. "There's a friendly, family feel at Duncan Aviation. You're not just a name—you're a person. I'd never go anywhere else."

"That's why I trust Duncan Aviation. They keep me informed, meet deadlines, and understand how downtime affects our business." - Bobby Lipcamon, Knapheide Praetor 500 Pilot



Scan To View Complete Embraer Services

# Paint Hangar Construction Underway

Construction is officially underway on our brand new \$25 million paint shop expansion at our Lincoln, Nebraska, facility. It was designed and engineered by long-time partner Tectonic Management Group, Inc. and is being built by Hausmann Construction. The 32,500-square-foot, dual-bay hangars will enhance our

ability to support larger aircraft, more intricate paint designs, and quick turnaround projects. The shop will have upgraded climate controls, energy efficient systems, and expanded capabilities. This new addition, which will be completed next year, continues our commitment to innovation and exceptional customer service.







# Duncan Aviation's DOF Expansion Nears Key Milestones

Construction at Duncan Aviation's new Pratt & Whitney Canada DOF (Designated Overhaul Facility) for PW300 and PW500 turbofan engines is rapidly progressing, with the 36,000-square-foot expansion reaching significant internal development stages. Designed by Tectonic Management Group and constructed by Hausmann Construction, the DOF is now fully enclosed, with interior work in full swing.

The expansive new space features 12 dedicated engine maintenance bays, a new parts inventory warehouse, and significantly expanded backshops. The expansion includes new offices, conference rooms, a breakroom, modern bathrooms, locker rooms. and additional workstations available to customers.

Demonstrating our commitment to safety and efficiency, we are installing 16 one- and two-ton overhead cranes throughout the

new shop. These enhance safe, precise handling of large engine components, improving productivity and technician safety.

Significant upgrades are also underway for the building's utility infrastructure, including a larger evaporator drain pit for chemical recycling and a substantially upgraded fuel farm. Its 12,000-gallon tank supplies two 3,000-gallon tanks, ensuring continuous test cell operation during refueling—a significant efficiency improvement.

In-house engine capabilities are expanding with advanced tooling: an Aerospect Measurement and Stack Prediction System for compressor stack measurements, a coordinate measuring machine for precise dimensional inspections, dedicated bearing inspection rooms, a plasma spray booth for internal part repairs, and sophisticated vertical and horizontal grinders.

All existing in-house engine backshops are expanding,

upgrading machinery, and are centrally located among authorized engine OEM operations. These include clean rooms, media blasting equipment, shot peening equipment, a paint booth, NDT capabilities, and a balance room, all enhancing maintenance team efficiencies.

The new DOF test cell and control room, designed and installed by Atec, Inc., is scheduled to arrive on-site in September 2025, and will be placed adjacent to Duncan Aviation's existing test cell. It features Atec's next-generation small turbofan technology, offering a quieter testing environment with greater airflow and reduced environmental impact. Following pre-assembly, test fitting, and load testing, shakedown runs and commissioning are scheduled for February 2026.

The DOF will move into the new addition in November 2025, with overall project completion targeted for April 2026.



# Unlocking Peak Performance:

### Advancing In-House Engine Capabilities To Deliver Unrivaled Value

At Duncan Aviation, we are significantly enhancing our turbine engine capabilities with a new 36,000-squarefoot Pratt & Whitney Canada Designated Overhaul Facility for PW300 and PW500 turbofan engines. This expansion, coupled with strategic investments in advanced machinery, bolsters our in-house capabilities for all of our Authorized OEM engine operations. These advancements enable us to deliver unparalleled value, quality, and faster turnaround times for everything from scheduled inspections to major overhauls and urgent AOG (Aircraft on Ground) events.

### Precision and Savings with Advanced Grinding and Measurement

For engine overhaul, hot section inspections, and hourly borescope inspections, we have invested in a pair of specialized grinders that work in perfect harmony.

The vertical grinder, a Palmary VIG 80 Shroud Grinder, precisely grinds the inner dimensions of critical components, such as

turbine high-pressure support case shroud segments and honeycomb low-pressure turbines. Custom fixtures, fabricated by Duncan Manufacturing Solutions for each engine model, ensure a perfect fit every time. Complementing this, the horizontal grinder, a Universal Cylindrical Grinder, grinds the outer dimensions of components, especially crucial for turbine blades, where clearances are as tight as 0.025 to 0.035 inches. This synchronized precision guarantees optimal engine performance and longevity.

Every measurement is then confirmed by our Zeiss Contura CMM (Coordinate Measuring Machine). This advanced CMM, equipped with an articulating sensor and multi-axis capabilities, measures complex angles and contoured shapes, ensuring that all repaired parts meet stringent OEM specifications. It also graphs geometric tolerances, aiding in thorough performance investigations. Additionally, a Sharp SC-618-2AN Surface Grinder ensures shims and spacers are perfectly flat, optimizing axial clearances—a critical assembly



requirement for engine repair. This attention to detail directly translates to enhanced engine reliability and safety. Finally, new vertical and horizontal balancers will precisely balance engine sub-assemblies, leading to enhanced performance and significantly reduced vibration, which directly benefits engine longevity and smooth operation.

### In-House Repairs: Speed, Savings, and Quality Control

During hot section, core zone, or overhaul inspections, parts with incredibly tight tolerances can easily fail, but with thermal spray processes, their surfaces can be restored. The new Metco 9M high-energy plasma system is a fully automated flame spray booth that enables us to add material to components, allowing for in-house repairs rather than costly and time-consuming replacements. This not only saves time and money but also gives us increased control over quality and consistency compared to older systems. The new system even incorporates an environmental filtration system, reflecting our commitment to responsible practices.

Our shot peening room now accommodates two fully robotic, programmable Wheel Abrator Peening Cabinets—one for shot/ cast blast and one for glass peening. These machines provide stress relief after grinding repairs by removing LEFT PHOTOS: Palmary VIG 80 Shroud Grinder, a vertical grinder, precisely grinds the inner dimensions of critical components.





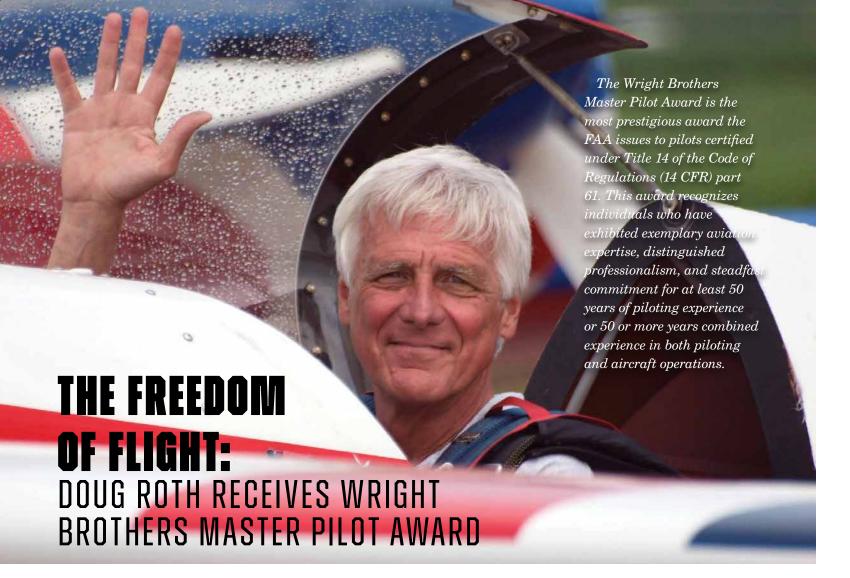
damage from critical rotating components such as compressor blades, impellers, and turbine disks. Their high accuracy, thanks to synchronized turntables and 4-axis arms, allows for precise restoration. The ability to repair instead of replace these life-limited components can reduce your costs by over 50% while offering faster turnaround times and superior control over quality and consistency.

The Wet Blast media cabinet is crucial for thorough cleaning, effectively removing corrosion from component surfaces, penetrating even the smallest cracks and crevices. This is particularly vital for components like the accessory gearbox and oil pump gear systems, where corrosion can significantly impact performance.

These comprehensive, now inhouse capabilities at Duncan Aviation underscore our unwavering commitment to providing unparalleled, cost-effective, and high-quality engine maintenance services. We are dedicated to maximizing your aircraft's performance, minimizing downtime, and ensuring the long-term value of your investment, keeping your aircraft flying safely, efficiently, and economically for years to come.



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n the nearly 70-year history of Duncan Aviation, we have had five team members and former team members receive the Wright Brothers Master Pilot Award—Chairman Emeritus Robert Duncan, the late Harry Barr, Larry Bartlett, Ed Bowes, and David Moll.

We are excited to add a new name to that list—longtime Duncan Aviation Aircraft Sales & Acquisitions Sales Rep Doug Roth.

"It is very special to me to receive this award," says Doug. "It's hard to believe it's been 50 years—I just can't believe it! It truly is an honor."

### A FASCINATION WITH AIRPLANES

As far back as Doug can remember, he's had a fascination with airplanes. Whether he was building model airplanes or flying with his dad, he knew one thing for sure: He knew he wanted to be at the airport.

"I always liked airplanes," Doug says. "Out of high school I didn't know what I wanted to do, but I knew I wanted to be around airplanes at the airport."

When Doug was in first grade, his dad learned how to fly.

"As a kid, I remember one time going out to the uncontrolled airport in Des Moines, Iowa, when my dad was learning to fly," he says. "I stood there in the parking lot, which was right next to the runway, watching him go round-and-round doing solo touch-and-gos."

Six-year-old Doug loved every minute of it.

### FOLLOW YOUR PASSION

"My greatest advice is to follow your passion," he says. "Try to do something that you're passionate about. It makes coming to work every day a lot more enjoyable when you're doing something you love. Over all these years, it's always been really easy for me to come to work because of my love for aircraft and passion for aviation."

Doug has always been fascinated with the aspects of how airplanes work, technically and aerodynamically. On top of that, he is fascinated with the freedom of flight.

"Whether flying low checking out the open countryside, flying aerobatic contests or airshows, or flying at high altitude in the upper flight levels, I have always felt a great sense of freedom and relaxation."

# FAST FACTS ABOUT DOUG

JUNE 16, 1975 RECEIVED PILOT'S LICENSE

**7,100+** Flight hours 100+ AIRSHOWS FLOWN IN

### **TYPE RATINGS:**

- · AIRLINE TRANSPORT PILOT: AIRPLANE MULTIENGINE LAND: CE-500; CE-525S; DC-3; G-1000; IA-1125; LR-JET
- · COMMERCIAL PRIVILEGES: AIRPLANE SINGLE ENGINE LAND & SEA
- PRIVATE PRIVILEGES: ROTORCRAFT-HELICOPTER

### FLIGHT INSTRUCTOR:

AIRPLANE SINGLE AND MULTI-ENGINE: INSTRUMENT AIRPLANE

### A LONG AND STORIED CAREER

Doug originally started at Duncan Aviation in 1983 when there were only 200-some team members at the company. He had previously worked in the radio shop at Lincoln Avionics, then spent time selling new Piper piston-powered airplanes at Lincoln Air. One day, he got a call from a friend who worked at Duncan Aviation, saying the company was looking to hire a turboprop salesman and that he ought to apply. Doug, hesitant at first, eventually came in to visit with Duncan Aviation about the position. The rest is history.

"It was one of the best decisions I've ever made," he says. "It's been inspiring to watch how much the company has grown."

Doug has enjoyed the process of growing from selling turboprops to larger jet-powered aircraft and enjoys the internal backing and technical support he receives. He also loves the complexity of selling airplanes.

"It has to do with helping people either get into an airplane, whether it's their first or a make/model they are unfamiliar with, and going through all the technicalities," he says. "Or with selling—helping them work through the complexities of the airplane value, finding a buyer, and negotiating a final price. It comes down to helping someone accomplish that mission whether it's buying or selling. On top of that, what makes it easy for me is I have a passion for that product."

### LOOPS & SPINS

Soon after earning his private pilot's license, Doug wanted to master a tailwheel aircraft—a true stick-and-rudder plane. He took a flight with an owner, unaware it would spark a lifelong passion.

"We climbed high, pointed the nose down, and did a loop," Doug says. "Then a spin. I thought, 'Wow... double wow!' I was hooked. The freedom was exhilarating."

He eventually bought an Aeronca Champ with his dad to build tailwheel time and sharpen his skills. He later upgraded to a Citabria for competition aerobatics, and then to a Sorrell Hiperbipe, which opened the door to advanced categories and airshows. With the Hiperbipe, Doug earned his low-level waiver for airshow performances.

Doug has since flown in more than 100 airshows. When asked how long he'll continue, he simply says, "As long as someone keeps inviting me."

### NO FND IN SIGHT

Doug has been buying and selling airplanes for 42 years, but there is no end in sight.

"I have no plans on giving it up at this point," Doug says. "I love what I do, the company I work for, and the people I'm surrounded by. I mean, I get to be around people who love airplanes as much as I do. Why would I leave?"

"I'VE HAD THE PLEASURE OF WORKING ALONGSIDE DOUG ROTH FOR THE PAST 37 YEARS. WHAT A MAN! DOUG IS A GREAT GUY, IN ALL FACETS OF LIFE. HIS KNOWLEDGE, EXPERIENCE, AND DEDICATION TO HIS CLIENTS IS SECOND TO NONE. HE'S WELL-VERSED IN ALL ASPECTS OF AVIATION TRANSACTIONAL MATTERS—OPERATIONAL, TECHNICAL, AND LEGAL—AND SO VERY WELL-ROUNDED. HE CAN LOOK AT A TRANSACTION FROM ALL POINTS OF VIEW. AS A PERSON, HE'S ETHICAL, HAS A GREAT HEART, AND DEEPLY CARES FOR HIS CLIENTS."

- AIRCRAFT SALES & ACQUISITIONS, RENE CARDO

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From light jets to large-cabin aircraft, we specialize in crafting fully customized jet seats that reflect your unique style while delivering long-lasting comfort and durability. Explore some of our favorite refurbishment projects and discover the full range of our interior capabilities: www.DuncanAviation.com/refurbishments



# MORE THAN

A seat is more than just a place to sit—it's the primary interface between you and the cabin environment, shaping how you experience the space around you. With intricate stitching, quilted inserts, custom plating, and integrated controls for lighting, headrests, and footrests, every detail matters. The visual design, the precision of each stitch, and the way the seat molds to your body as you recline and prepare for a relaxing flight are all

reasons why choosing a service provider committed to the highest standards of luxury and comfort is essential.

Duncan Aviation is the proven provider to elevate your cabin experience. With the knowledge, resources, and technology to meet your expectations, we apply advanced techniques, premium materials, and unmatched craftsmanship to ensure every seat reflects our unwavering commitment to quality.

# Exquisite Artisanship & Bold Details

# Transformation

Quiet Luxury and Thoughtful Innovation Meet at Duncan Aviation's Lincoln. Nebraska, Facility.

textured fabric to complement surrounding elements, the custom divan adds warmth and dimension. 2 The galley was

1 Tailored in a

modified with custom storage solutions to accommodate various liquor bottle heights with integrated LED lighting. 3 The countertops

feature Calcutta stone solid surfaces. a material known for its versatility and timeless appeal. 4 New, one-piece modular stainlesssteel step treads.

T stunning interior transformation of this GL-5000 at our facility in Lincoln, Nebraska, reflects quiet luxury, bold textures, and bespoke functionality. This aircraft now exudes modern sophistication through expert artisanship and richly layered design details.

#### Luxury in the Details

Every element of the aircraft's interior—seating, soft goods, veneers, plating, countertops, and flooring—was updated or replaced.

The project began with a clear and inspired vision from the owner, who provided Duncan Aviation Designer Jaime Blanken with color preferences and reference imagery to guide the creative direction. To ensure the vision aligned with the material selections, Senior Completions and Modifications Sales Representative Matt Spain personally traveled to meet with the customer, presenting Jaime's curated palette.

Embracing a rising trend of monochromatic interiors, Jaime skillfully achieved harmony through the thoughtful layering of complementary textures, luxurious dark veneers, and refined satin platinum plating. The result is a striking interior that commands attention, delivering an immediate and memorable visual impact upon entering the cabin.

### Cozy Meets Contemporary

At the heart of the cabin are custom-fabricated seat coverings that blend plush wool-blend fabric and leather—an innovative approach that offers more comfort and creative design flexibility than traditional all-leather seating.

"It feels more like an upscale living space and gives the aircraft a different feel," says Jaime. "The angled armrests add a modern edge while enhancing functionality and style."

It's not just about looks, these combinations help the seat breathe better, hold up longer in high-use

spots, and just give the space more personality by adding depth and a more custom and unique feel.

The lower sidewalls were finished in an embossed, tipped leather, adding a tactile dimension, while the upper sidewalls, PSU, and headliner remained a classic, lighter grey to brighten the space. A subtly patterned carpet and stonereplicating luxury vinyl tile flooring in the galley tie the interior together.

The team introduced a sleek, modern redesign of the main entry door steps. Expertly crafted by DMS (Duncan Manufacturing Solutions), the new one-piece modular stainlesssteel step treads feature a custom Duncan Aviation design with precision-machined neoprene rubber inlays. Each step was meticulously machined, assembled, and installed to deliver a refined, durable finish that reduces slipping and enhances the aircraft's entry experience.

#### In-House Fabrication

Because the sink in the crew lavatory had a unique size and shape,

5 The aircraft is equipped with a Collins Aerospace Venue Cabin Management System, Prizm lighting, LED lighting on stairs and exterior, and Starlink internet. 6 Rich, dark, reveneered cabinetry offers deep contrast and refinement.

7 A one-of-a-kind, custom flipup monitor with a hidden button inside the credenza cabinet ensures a clean look and added safety for families onboard.

there were virtually no off-the-shelf options available to purchase.

Once Jaime located a suitable Corian color, Automated Systems Master Specialist Kevin Jones developed a 3D model and used his extensive experience with Corian to bring the concept to life. The sink is constructed from several layers of Corian that were glued together and then machined to form the bowl. Once the bowl was completed, it was bonded to the main countertop.

"This was a method the team has been considering for some time, and given that the aircraft was originally configured this way, it felt like the right opportunity to move forward with this method," Interior Cabinet Shop/CNC Team Leader Nick Dahlberg explains. "The team nailed it and provided a custom, oneoff product for the customer."

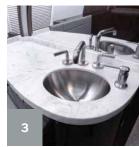
### A Dramatic Transformation

The overall aesthetic is sophisticated, modern, and welcoming-delivering a serene experience.

"The cabin was really outdated before," Jaime explains. "Now, it's like walking into a luxury suite. The entire Duncan Aviation team is proud to bring the customer's vision to life through innovation, attention to detail, and impeccable execution."





















This reimagined Falcon 900EX is highlighted by several modifications that dramatically transformed the interior and make the aircraft more practical. The new interior is welcoming, comfortable, and incorporates modern functionality and a timeless aesthetic.

The new exterior paint has a Matterhorn white base, highlighted with striking blue metallic stripes. The owner's state flag was added as a personal touch. New API winglets were also added.

The owners, Billy and Rozanne Rosenthal, decided it was time to upgrade the early 2000s aircraft they've had for more than six years.

"I was always told if you want to upgrade your aircraft, do it during the C-Check," says Billy. "When that time rolled around, I said 'why not!"

Billy says that Duncan Aviation came by recommendation from his aviation team.

"They said if you really want to get the best quality, go to Duncan Aviation," he says. "Our top priority was getting a quality job. Many of my friends brought their aircraft to Duncan Aviation in the past, and they all had great things to say."

### Major Modifications

There were several major modifications that made the aircraft more functional for the owners.

### Right-Hand Forward Closet Storage Cabinet

A point of concern brought forth from the couple was the lack of storage in the aircraft. To address this concern, the forward crew lavatory was removed and replaced with a storage cabinet that doubles as a closet.

"We find that a lot of operators will use the Falcon 900 roughly 90-95% of the time domestically for flights that last under four to five hours," Tracey Boesch, Senior Sales Rep for Completions & Modifications, says. "Plus, if the owners have a good relationship with their pilots and don't mind sharing the aft lavatory, it's not an issue to remove the forward lav. The space creates an excellent storage compartment."

The removed lavatory was tagged, crated and put into storage so when the owner goes to sell the aircraft, the new owner has an option to reinstall the lavatory.

#### Mid-Cabin Dividers

The mid-cabin dividers were removed to help the aircraft feel more open.

"The owners are very familyoriented, and wanted the interior to feel more open," says Senior Lead Designer Stephanie Kuhn. "By removing the dividers, we were able to give them that open feeling." "Overall, from the reconfigurations, modifications and top-to-bottom refurbishment, the cabin just makes more sense," Billy says.

#### **Dual Divans**

One of the unusual modifications was sparked by a past project photo provided with Duncan Aviation's proposal presentation packet, which showed aft divans in a berthed position.

This option gained further interest when Tracey learned about the owners' family-oriented trips and explained that the new Falcon 900 divan could accommodate four belted positions if desired, not just the typical three. While seated space would be too narrow for four adults on the divan, it is ideal for smaller grandkids to sit four comfortably on the divan.

The divans can be made into a bed for longer trips, and also give

the owners a separate location where they each can lay flat.

### An Updated and Streamlined Look

Duncan Aviation's interior modifications team incorporated the Duncan Aviation-designed PSU Overlay panels and modernized the drinkrails to create an updated look that is also functional.

The updated drinkrails have a streamlined, thinner profile that modernizes the interior. The existing cupholders were relocated to fit the new lid that accommodates the CMS (cabin management system) switch panels underneath for an uncluttered look.

The new Duncan Aviation-designed One-Piece PSU Overlay panels integrate LED up and down wash lighting. They also allow for easy removal and reinstallation with a more secure fit than the former original three-piece valance panels.

An Overall Great Experience

Billy says he is glad they chose Duncan Aviation.

"Overall, the product is fantastic," he says. "The aircraft looks absolutely gorgeous. It looks brand new. I feel... excited! It's just gorgeous and turned out great. Everything matches and from top to bottom, it's just beautiful," he says. "The seats are even more comfortable than they were before!"

He went on to say that the Duncan Aviation team couldn't have been nicer.

"They made us feel important," says Billy. "I could tell there is a great culture in your organization. It's something you should feel proud of. Everyone knew their role and was great. From picking out the different materials and colors, to discussing all the options we had, it was a blast."



### The Finer Details

In keeping with the overall theme of the aircraft's upgrade, the owners selected the latest version of the Collins Aerospace CMS, Venue, for its enhanced features and expanded functionality.

The wool carpet has a subtle two tone that brings in warmth and comfort.

The seats are a beautiful, classic design with a headrest that sits proud. This took our team some slight modification. The team also modified the two forward-facing seats in the forward club to integrate new recliner leg rests for the primary VIP seats.

The galley tower was modified to include solid doors with veneer and removal of the typical see-through plex doors.

New satin antique nickel was the beautiful plated finish throughout the aircraft, perfectly complementing the rich tones of the veneer. Modern paddle latches were also installed, adding a sleek, contemporary touch.

The credenza was modified to remove the raised aft end, resulting in a single-height cabinet to create a better flow in the mid-cabin.

The aft lavatory was modified to remove the small angle on either side of the center mirror to provide a level upper vanity, smoothing out surfaces in the smaller lavatory space, making it feel slightly larger. This is further achieved by righthand panel modification to create a new upwash valance light in conjunction with the cabin PSU overlay panels.

The lower sidewalls are upholstered in leather, accented by a vertical French stitch below each table centerline, adding a refined touch.

The new solid surface features a natural stone-like movement adding visual depth and elegance. Complementing the updated surfaces, new faucets were installed in both the galley and lavatory vanity.

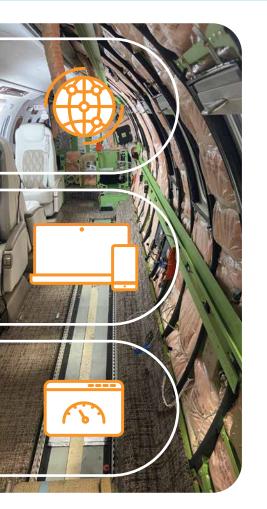
Straight grain, new veneer throughout the aircraft with a greige-taupe warm undertone flows perfectly among the remainder of the materials.







# Upgrading Learjet Connectivity



arlier this year, technicians from two of Duncan Aviation's Satellites performed the preliminary installation work to help create an STC (Supplemental Type Certificate) laying the ground work that will make Gogo's 5G network accessible to passengers and crew aboard Learjet 40/45/70/75 aircraft. The project initially saw the installation of a Gogo AVANCE L5 on the Learjet, with provisions to upgrade to the Gogo AVANCE LX5 when it is available later this year.

The eventual upgrade from the L5 to the LX5 will allow the Wi-Fi system to take advantage of the greater speeds and bandwidth of Gogo's 5G network. In the interim, the L5 gives passengers and crew access to Gogo's 4G network. Earlier generations of the Gogo ATG (Air-To-Ground) network will be phased out in 2026, leaving

aircraft that haven't been upgraded from older ATG systems without internet connectivity.

The AVANCE L5, a speedy inflight connectivity option, has been available on large-capacity jets for several years now, and aircraft equipped with this connectivity option can take advantage of Gogo's 4G network. Now, with the AVANCE LX5 upgrade, passengers and crew aboard mid-sized aircraft, such as the Learjet 75, will be able to achieve faster speeds, use more devices thanks to greater bandwidth, and enjoy streaming audio and video on their personal devices during flight.

Although developed by a thirdparty engineering firm, the licenses for the STC and the PMA installation kits for the AVANCE LX5, with some components manufactured by DMS (Duncan Manufacturing Solutions), are available through Duncan Aviation.

# **Step One: AVANCE L5**

In order for the Learjet models to connect to Gogo's 4G network, our Satellite technicians initially installed new wiring and prepped the Learjet for the upgrade from its current ATG system to the AVANCE L5 in Denver. The customer then flew the Learjet to its home in Birmingham, Alabama, and several avionics technicians from the Duncan Aviation Satellite in Atlanta and one from Denver traveled to the customer's hangar to complete the next phase of the installation.

"This was a great project for our avionics techs to grow as a team, and it also helped underscore for our customer just how much work goes into completing a project like this. We were in their hangar on the airport, which meant they had to be there when our technicians were there," says Manager of the Atlanta Satellite Erwin Carrillo. "While our avionics technicians worked, the customers followed along, asking questions and observing just how intricate and involved the entire installation process was. They were also extremely pleased with what they saw and provided positive feedback about the experience."



# Step Two: AVANCE LX5

The final phases will also be completed at the customer's hangar in Birmingham. When the STC received final FAA approval,



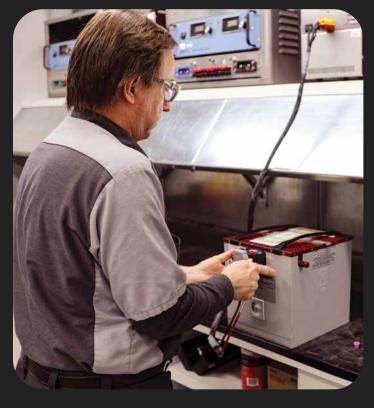
the technicians installed the MB13 antennas, switched on the AVANCE L5, and performed all of the necessary ground and flight tests.

Once the Gogo AVANCE LX5 system is available later this year, Duncan Aviation avionics technicians will again travel to Birmingham where they'll swap out the AVANCE L5 LRU (Line Replaceable Unit) for the new AVANCE LX5 LRU, turn on the system, and perform the necessary tests.

"After completion of the second phase of the AVANCE LX5 STC installation at our hangar in Birmingham, we were impressed with every member of the team who worked on the project here, and who traveled from both Colorado and Atlanta. In particular, the work ethic, drive, and professionalism displayed by those four technicians throughout the three-plus weeks of working on an out-of-town project was apparent to every member of my team. We look forward to the final phases of this project as it's completed by this impressive team. Additionally, I would not hesitate to utilize the Duncan Aviation Satellite team in Atlanta for any future projects that we may need, both on our Learjet 75 or on any future airframe we may operate," says Chief Pilot Paul Roddy and Supervisor of Maintenance Scott Swisher.

# **MORE THAN JUST A BATTERY**









### **Comprehensive Support Beyond Our Main Locations**

Our battery services extend beyond our MROs to many of Duncan Aviation's Satellite locations, offering core battery services, including:

- Battery replacements and restoration
- Deep cycle and capacity checks
- Battery re-blocks and bench tests
- Emergency battery and emergency light battery services
- AGM and NZ battery orders and replacements

Let's be honest. When was the last time you gave much thought to your aircraft's battery, unless it was acting up or due for maintenance? Often overlooked, this component is vital as it is the first unit to power your aircraft and the last line of defense in an emergency.

Your aircraft's battery is one of the highest-maintenance components on board, often requiring service every three months or 100 flight hours. Flight departments with demanding schedules, such as those operating charter or air ambulance services, could find their aircraft grounded for battery service nearly every month.

Yet these critical components are frequently ignored, left idle for extended periods, pushed to their limits with low charge, and occasionally allowed to deep discharge. Through it all, the expectation remains: they must function without fail.

### **Duncan Aviation: Your Go-To for Battery Services**

At Duncan Aviation, we recognize the critical importance of this component workhorse. That's why we've built dedicated full-service battery shops at all three of our primary MRO locations in Battle Creek, Michigan; Lincoln, Nebraska; and Provo, Utah. Each is staffed with highly trained battery technicians who hold an electronics degree, an A&P certificate, or both, and are the right people to call when you have questions.

### Seeking Expert Advice: A Real-World Example

When Mark Hanson, Parts Manager at Heartland Aviation, received a brand-new aircraft battery that was completely discharged and appeared to have no electrolyte fluid, he faced an unusual predicament. Unsure how to proceed, he contacted both the

airframe and battery OEMs, but neither could provide a solution.

"This was the first time my crew had received a fully discharged battery," Mark explains. "We didn't want to damage it by not following proper procedures."

Mark then reached out to Jerry Cable, Duncan Aviation Accessories Tech Rep, who connected him with Brian Teeters, Team Leader of Duncan Aviation's Battery Team in Lincoln. Brian's expertise proved invaluable.

"Brian was very helpful," Mark says. "Not only did he clarify that electrolyte levels are not visible in discharged cells and should only be checked and adjusted during the last 15-30 minutes of the final charge cycle, but he also guided us on how to safely charge it in this state. He even provided supporting paperwork for the procedure. It just goes to show, you really have to ask the right people!"

### **Duncan Aviation Battery Services**

All three full-service aircraft battery shops operate seven days a week, offering inspection, maintenance, repair, and exchange capabilities for batteries.

Equipped with nearly every test set, battery charger, and gauge available, we can perform capacity checks, testing, and maintenance for virtually every aircraft battery in service on today's business and general aviation aircraft. We even have dedicated rooms for both lead-acid and NiCad battery services to prevent crosscontamination and ensure optimal care.

These shops are outfitted with advanced diagnostic test sets, including:

- 2400-watt programmable DC electronic load banks
- Environmental chambers
- Lead acid analyzers
- Main NiCad charger analyzers

Duncan Aviation supports more than 48 different battery models from leading aviation brands, including Aero Design, Concorde, L3 Harris, Marathon, Saft, and Securaplane, among others. Our access to more than 50 PMA (Parts Manufacturing Authority) and STCs (Supplemental Type Certificates) that apply to more than 250 battery part numbers ensures you get cost-effective and approved solutions to support for your aircraft.

Our teams see up to 130 batteries weekly, with approximately 75% of them checked, charged, and returned to customers within five days. This rapid turnaround minimizes downtime and gets your aircraft back in the air quickly.

### Scottsdale Satellite Adds **Battery Capabilities**

Earlier this year, the Duncan Aviation Satellite Shop in Scottsdale, Arizona (KSDL), added a full complement of battery services to its roster of capabilities. With dedicated space in a separate building at the Scottsdale Airport, the Scottsdale Satellite now offers a range of main-ship and emergency battery services, including:

- Battery replacements and restoration
- Deep cycle and capacity checks
- Emergency battery and light battery services
- Battery re-blocks and bench tests
- Emergency light battery services
- Support for AGM, NiCad, and NZ batteries
- New battery sales

The building in Scottsdale has separate rooms for testing and working on different battery types to prevent crosscontamination. Techs have been trained to work on a variety of battery models from top brands, such as Aero Design, Concorde, Saft, Marathon, Securaplane, L3Harris, and more. For more information about the battery capabilities at the Scottsdale shop, reach out to Marko Camargo or Mason Fontana at +1 480.922.3575.

This expansion mirrors the trusted battery support long available at Duncan Aviation's Satellite locations in:

- Atlanta, Georgia (+1 404.696.6525)
- Bedford, Massachusetts (+1 781.778.7128)
- Denver, Colorado (+1 303.649.1790)
- Kansas City, Missouri (+1 816.421.1836)
- Las Vegas, Nevada (+1 702.262.6142)
- Seattle, Washington (+1 206.764.3962) • St. Paul, Minnesota (+1 651.209.8430)
- Van Nuys, California (+1 818.902.9961)

Customers may have their batteries

inspected, maintained, repaired, or exchanged at a facility right on the airfield.

*It goes without saying that in the world of* business aviation, unforeseen issues can and will bring operations to a screeching halt. During these events, every minute counts, and swift, expert intervention is required. Duncan Aviation's RRT (Rapid Response Teams) are precisely designed for these critical moments, renowned for their technical expertise and unwavering commitment to customer satisfaction, whether tackling an unexpected AOG (Aircraft on Ground) event or rectifying an unforeseen mistake with skill and professionalism.

Jezlyn Hildreth

Warren Wiatrek

### Rapid Response:

Duncan Aviation's Teams Go Above and Beyond for Customers

### **Unscheduled AOG: A Test of Speed and Expertise**

When his Falcon 2000LXS faced an AOG due to an ITT shift requiring an engine change, Thomas Rutherford, Manager of Aircraft Maintenance for Pike Electric, began searching local resources to find field support. One of those calls was to Duncan Aviation's 24-hour AOG hotline.

Jezlyn Hildreth, an FBO Customer Service Rep at Duncan Aviation's MRO in Lincoln, Nebraska, answered the call and immediately impressed Thomas with her professionalism, attention to detail, and ability to ask the right questions. She quickly put Thomas in contact with Warren Wiatrek, an RRT Team Leader based in Tampa, Florida, who detailed Duncan Aviation's capabilities, reassuring Thomas that they possessed all the necessary tooling and skilled technicians for the job.

The assembled team of engine technicians converged from different parts of the country, yet operated as a single, cohesive unit. Tom was particularly struck by their constant communication, deep expertise, and willingness to work extended hours safely until the job was done. They arrived fully prepared and with a clear game plan and timeline already in place. The process from the initial phone call to the aircraft's return to service took less than five days. While Tom felt the team went above and beyond, this level of effort is simply routine for the RRT, driven by their high internal expectations.

His confidence in Duncan Aviation was established from those first interactions. He praised our electronic quote system, flawless communication, and exceptional team effort, comprehensive tooling, and truly rapid responsiveness.

With this exceptional customer experience and our capability to support business aircraft in North Carolina, Thomas now intends to turn to us more frequently, having already scheduled his next engine R&R with the RRT.



When Pike Electric's Falcon 2000LXS, based in North Carolina, encountered an AOG, Duncan Aviation RRT team members quickly mobilized to provide expert support and get the aircraft back in service.

### **Get Support Now**

www.DuncanAviation.aero/AOG Call: +1 402.470.4560

### Making Things Right After a Misstep

Even with meticulous operations, mistakes can occur, and Duncan Aviation's response defines its service. Mary Randolph, Owner/Manager of Bradley Mack Aviation, trusts Duncan Aviation's Arizona RRT. This trust was solidified when the team handled an unexpected incident. During a routine engine inspection on a Cessna Citation Excel/XLS, a pair of needle-nosed pliers accidentally slipped, point-first, onto a flap, causing damage. This unfolded on a Friday at the aircraft's home base in Scottsdale, Arizona. Arizona RRT Team Leader Jeff Lowery immediately contacted RRT Management and Cessna's engineering to discuss all repair options, while Tracy Hein, Duncan Aviation Project Manager, worked tirelessly to secure a rental flap. When Jeff called Mary to inform her of the problem, he also presented her with the pre-planned solution. By the end of the day, the plan was set, and the rental flap was on its way. On Monday, Jeff and the Arizona RRT assisted Mary's local maintenance team in installing the rental flap, allowing the aircraft to resume its flight schedule. The damaged flap was sent to Duncan Aviation's MRO in Provo for repair and painting. Within weeks, the repaired flap was reinstalled, and the aircraft returned to service with its

original flap within a month. Mary praised the RRT's professional response, their ownership of the problem, and Jeff's immediate, transparent communication, as well as Tracy Hein's amazing coordination.

Despite this being the first time Mary has encountered any issue with our RRT, her trust in Jeff and his team remains unwavering. As an experienced professional in the aviation industry, Mary understands that such incidents can occur and prioritizes moving forward, continuing to rely on them for future engine work. Duncan Aviation's Rapid Response Teams embody true partnership, transforming challenges into opportunities and building lasting trust.





### **CUSTOMER ACCOUNT** REPRESENTATIVE

For Henderson Jet Services, a key supplier of aftermarket business jet components to operators, MROs, and other parts brokers, maintaining a robust inventory and ensuring prompt component availability is crucial. However, navigating the complexities of aircraft component repairs, especially with OEMs (Original Equipment Manufacturers), can be a significant challenge. This is precisely why Henderson Jet relies on Duncan Aviation Component Services and its AOS (Avionics Outside Services) program. The AOS program simplifies and expedites these repairs by acting as a dedicated liaison, managing the entire process with the OEM or other qualified repair vendors. This service, available to all Duncan Aviation customers, provides expert navigation of OEM channels, consistent communication, cost control through advocacy, and ultimately, peace of mind, allowing customers to focus on their core business while ensuring their components receive high-quality,

#### A PARTNERSHIP, NOT JUST A TRANSACTION

timely attention.

Henderson Jet, a long-time Duncan Aviation customer, has consistently experienced the profound value of the AOS program. Grant Cornett, MRO / Logistics Manager at Henderson Jet Services, emphasizes that what truly sets Duncan Aviation Component Services apart is the sense of partnership.

"It doesn't feel transactional—it feels like Duncan Aviation is part

## HEATHER BOGENREIF

of our extended team," Grant states. His

Customer Account Representative, Heather Bogenreif, proactively communicates with him, providing timely repair quotes and fostering a relationship built on trust and shared goals.

#### STREAMLINING COMPLEX REPAIRS

Henderson Jet frequently sends brake control units and regulating valves to Duncan Aviation for repair management with OEMs. These are typically time-sensitive, high-value units where navigating the complex and lengthy processes of an OEM can be difficult without Heather's dedicated support. Her familiarity with internal OEM contacts often yields quicker results than Grant could achieve on his own. She can frequently help reduce or avoid unnecessary charges through her advocacy and technical review.

Grant is consistently impressed by Heather's communication and responsiveness. "Heather is a great Customer Account Rep. She keeps us informed on repair status and provides timely updates. And any questions are answered thoroughly and quickly. The customer service from Heather and many others at Duncan Aviation is something we truly value."

#### PREVENTING UNNECESSARY DOWNTIME

The true impact of the AOS program is often seen in challenging situations. Grant recalls an instance involving a brake control unit sent to an OEM for evaluation. The turnaround

time was repeatedly extended without clear communication, leaving Henderson Jet in a difficult position with its client.

Heather stepped in and, within a couple of days, was able to clarify the reason for the delay and push for a more realistic timeline. While not an AOG situation. Grant notes that it "could have easily led to unnecessary downtime if not handled proactively." Duncan Aviation's AOS support in this instance helped Henderson Jet maintain its schedule and credibility with its customer.

Beyond the specific instances and components, Grant says the accountability and advocacy provided by Heather and others on the Duncan Aviation Component Repair team are rare in the industry. This level of customer service and support makes a significant difference both operationally and in terms of reputation for Henderson Jet Services.

Grant says that is precisely why Henderson Jet continues to choose Duncan Aviation for component repairs. "Their ability to handle urgent situations with professionalism and speed is a huge asset to our operations. We value their partnership."

Duncan Aviation's AOS program serves as a vital bridge for aircraft operators and other parts brokers, transforming potentially complex and time-consuming interactions into seamless and efficient processes. This dedication to partnership, exceptional customer service, and proactive problemsolving truly sets us apart in the aviation industry.



### Build Your Career In Aviation | Visit www.DA.aero/careers/resources

Business aviation contributes more than \$150 billion to the economy each year and provides a wide variety of career opportunities, including: maintenance technicians, project managers, flight department managers, pilots, schedulers, flight attendants, ground support specialists and design specialists, to name a few. Duncan Aviation has compiled some resources to help individuals explore where a career in business aviation could take them.



# Julio Ramirez: Building a Career from Curiosity and Grit at Duncan Aviation

At just 18 years old, Julio Ramirez is already making a name for himself at Duncan Aviation, turning a summer internship into a passion-filled career in fabrication. Since joining the team as an intern, Julio has thrown himself into every opportunity with relentless energy, an eagerness to learn, and a drive to improve—not just for himself, but for the next generation.

Julio first connected with Duncan Aviation through the Lincoln North Star High School Aviation and Technical Education Focus Program. He originally planned to attend college full-time after he graduated, but he quickly realized that the hands-on experience at Duncan Aviation was teaching him more than he could have imagined.

"After my senior year of high school, Fabrication
Master Specialist Mark McCall offered me an
internship in DMS (Duncan Manufacturing Solutions).
I figured I'd at least see where it took me," Julio says.
"After just one month, I was in love. I was learning more
here than I would have in a classroom. Plus, Duncan
Aviation has been pushing me to keep learning—and
that's something I've come to love."

Because of that, this fall, Julio will be attending Southeast Community College to study precision machining while staying on full-time at Duncan Aviation. Julio credits Fabrication Specialist II Brendan Nielsen for pushing him to achieve all that he can. "Brendan is one of the hardest workers in our department," Julio says. "As my mentor and good friend, he pushes me to want to work harder, even outside of work. He's the reason why I could possibly think that I can do school and work at the same time."

### **Learning Something New**

Julio says he learned an astounding amount during his three-month internship. He credits that to Fabrication Master Specialist Dale Storm.

"Every day he had something new to teach me," says Julio.

"He didn't hold my hand, but he was by my side throughout it all, pushing me to get better at what I was doing. When I first started my internship, I could barely drill a straight hole. Now, I'm doing sheet metal work, tapped into welding, composite work, vacuum sealing, carbon fiber work, and working on belly panels for our charter customer."

After his internship ended, Julio was hired full-time as a DMS Fabrication Specialist I by DMS Manager Scott Stenka. But, Julio wasn't so sure he'd make it to this point—halfway through his internship he made a mistake and thought he would be reprimanded for it.

"Not only did Scott not get mad at me, the first thing he did was check to make sure I was okay, and asked if I learned anything from this," Julio says. "He used it as a training opportunity, and we helped each other learn from my mistake so new fabrication specialists coming through the department wouldn't make the same mistake."

Julio said those words truly stood out to him, and to this day, he is amazed at how Scott constantly checks up on him, and truly cares about his goals and passions outside of work. He said those actions make him feel like the department is one big family. "I love what I do," says Julio. "Every day is a new challenge, and I constantly have to be on my toes. This is an experience I never would have had in college."

### A Breath of Fresh Air

Julio's boss, DMS Team Leader Dustin Blaser, says that Julio is a breath of fresh air in the department.

"I appreciate his eagerness to learn and his drive to achieve his goals," he says. "I truly hope that he achieves every goal that he is striving for. I think we will continue to see great things from Julio throughout his career at Duncan Aviation. Someone like Julio who has a dream, is driven, and has an opportunity like Duncan Aviation to feed that flame will do great things."

Dustin says it's the little things that make Julio stand out. "Julio asks truly thought-out questions, asks to get involved in training opportunities, is polite, respectful, and is enjoyable to be around. I hope we get more young people who are as eager as him to learn."

### **Big Goals**

Julio has big ambitions. He says he would like to be a Master Technician within five years, and one day, he would like to be named Fabricator of the Year.

"I know if I keep pushing, I can make it," he says. "I work six days a week, and often come in on weekends to learn as much as I can. At night I'm always reading books and studying the different machines the team operates. I even took a blacksmithing class so I can learn more about metal work. Also, Fabrication Master Specialist Curt Wilhelm is always offering to help, whether it's practicing

welding, running through ideas, or helping me on personal projects."

### **A Family-Owned Company**

Julio loves how down to earth the Duncan family is and is amazed at how such a large company can still feel like a local, family-owned company. Although his team members work hard and are always pushing him, they still find a way to make each day fun and enjoyable.

When Julio turned 18, he was greeted at work by a homemade birthday cake from his boss, Dustin.

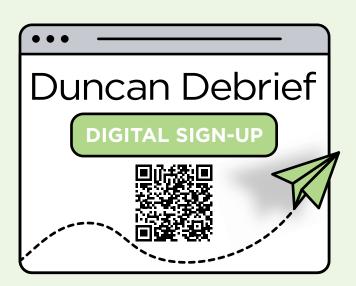
"This is my first full-time job, and I've never had a true boss per se, but I assumed a boss wouldn't be the person to bake you a cake," Julio says. "Although he's my boss, he's more of a mentor and role model to me. He doesn't make it seem like there is a hierarchy, and he's always intrigued and interested in what I'm doing. It doesn't seem like these are my coworkers but more my friends and family."

Julio said he is beyond grateful for every single team member at Duncan Aviation who has helped him get to where he is today.

### No Such Thing as Wasting Time

The best advice Julio has for students is to try new things. "Take the internship," he says. "Even if you struggle and hate what you're doing, you are still learning. You found your weakness and learned what you need to improve on. There is no such thing as wasted time when you are learning."

Whether it's helping students discover their potential or mastering a new technique on the job, Julio's story is a powerful reminder of what can happen when talent meets opportunity—and when hard work meets heart.



### SUBSCRIBE NOW

As part of our sustainability efforts, we are encouraging clients and *Duncan* Debrief readers to sign up to receive the magazine electronically.

www.DuncanAviation.aero/digital-debrief



### **News & Tech Updates**

www.DuncanAviation.aero/news



### **Air Taxi Demonstrations**

This spring, Duncan Aviation hosted more than 90 Utah County leaders, elected officials, and community members at our full-service facility in Provo, Utah, for an exclusive look at the ALIA CX300 aircraft as BETA Technologies and 47G conducted Utah's first air taxi demonstrations. These flights demonstrated how this innovative mobility solution can significantly reduce travel times for commuters, provide more options for business travelers, and enhance the experience for tourists.

"Duncan Aviation was pleased to host this event as we develop partnerships and explore ways to support the innovative flight technologies that will be coming to Utah and the rest of the world in the near future," says Duncan Aviation's VP of Modifications and Completions Phil Suglia. "As a full-service provider for business jets, Duncan Aviation has been exploring opportunities to support maintenance, components and parts for developing aviation vehicles including drones and eVTOL (Electric Vertical Takeoff and Landing) technologies."

Those in attendance witnessed this historic flight demonstration and learned more about how the technology will benefit Utah communities. Utah County leaders see air taxis helping reduce commute times cost effectively.

"We believe companies like Duncan Aviation's facility in Provo play an integral role in supporting Utah's

advanced air mobility system," says Chris Metts, Executive Director for 47G Project Alta. "Air taxi companies will need qualified mechanics to service the aircraft that operate in our airspace. We appreciate the forward-thinking leadership of Duncan Aviation in helping to showcase the future of air mobility in Utah. We believe it will directly benefit our local communities."

The ALIA CX300 aircraft, an electric Conventional Takeoff and Landing (CTOL) aircraft powered by an all-electric propulsion system, has a 50-foot wingspan and is able to transport up to five passengers or 1,250 pounds of cargo. Although flights carrying passengers are a few years away, flights carrying cargo deliveries may begin within the next year or two.

As a host city for the 2034 Winter Olympic Games, the city of Provo is well-positioned to showcase Utah's ingenuity on the world stage, demonstrating how air mobility can transport athletes seamlessly around the Wasatch Front region.

### FBOs Receive Stage 3 IS-BAH Renewal

Duncan Aviation's FBO locations recently passed the safety audit required for renewal of the company's Stage 3 accreditation for International Safety for Business Aircraft Handling (IS-BAH). Duncan Aviation FBO locations in Battle Creek and Kalamazoo, Michigan; Lincoln, Nebraska; and Provo, Utah all have Stage 3 accreditation.

The Stage 3 accreditation represents the maturity of the safety management systems across our locations. Fewer than 10% of IS-BAH operators reach the Stage 3 accreditation and even fewer have completed the accreditation twice. The honor was awarded after a rigorous onsite audit covering 12 areas of the operation including SMS, training, SOPs, emergency response, environmental management, occupational health & safety, GSE and maintenance, customer service, baggage handling, and security. The audit also includes observations of ground handling towing, fueling, and evaluation of ground service equipment.

Matt Smith, FBO Services Manager for our Battle Creek and Kalamazoo locations, represented Duncan Aviation as the audit location and worked with auditors from 30W Aviation Consultants, a global aviation safety auditing and services provider for both IS-BAH and IS-BAO.

"The Duncan Aviation team is a group of professionals who strive to challenge themselves and seek out ways to mitigate risks throughout their operation. This was evident as my team conducted the on-site audit," says 30W Aviation Consultants CEO and auditor Allison Markey. "It was truly a pleasure to work with these experienced and enthusiastic leaders in ground handling.

Learn more about Duncan Aviation's FBO Services: www.DuncanAviation.aero/services/fbo



Duncan Aviation's FBO locations in Battle Creek and Kalamazoo, Michigan; Lincoln, Nebraska; and Provo, Utah, received Stage 3 IS-BAH accreditation.

They are well-deserving of Stage 3 and a model for all operators worldwide."

The IS-BAH certification shows that Duncan Aviation has a culture which promotes safety and is centered on an SMS. Stage 3 is the highest level of SMS that can be obtained at this time, and verifies that safety management activities are fully integrated into the business and that a positive safety culture is being sustained. To maintain this highest level of certification, Duncan Aviation has safety audits conducted every three years.

Having six-plus years of safety data to analyze and evaluate helps us continue to make a difference for our team and customers, says Troy Hyberger, FBO Services Manager of our Lincoln location. "Since all four of our FBO locations have the same system and accreditation, the safety culture runs through us, making us very proud. The safety of customers and team members is a core value at Duncan Aviation, and the IS-BAH certification demonstrates that safety is not just a goal, but a daily practice."

### Robert Suarez IADA Certified Aircraft Sales Broker

Robert Suarez, a member of Duncan Aviation's Aircraft Sales & Acquisitions team, has completed requirements to become a Certified Aircraft Sales Broker as recognized by the IADA (International Aircraft Dealers Association).

Duncan Aviation was a founding member of IADA in 1991 when eight of the country's leading aircraft



IADA Certified Aircraft Sales Broker Robert Suarez

dealers came together to assure aircraft buyers and sellers upheld the highest level of ethics, experience, standards, and trust. Although just 7% of the world's aircraft dealers have earned IADA accreditation, they are responsible for 40% of the world's pre-owned sales. IADA Accredited Dealers buy and sell more aircraft by dollar volume than the rest of the world's dealers combined, averaging more than 700 transactions and \$6 Billion in volume per year.

IADA Certified Brokers have to pass a rigorous test and are verified by an independent firm. In addition, Accredited Dealers must engage in continuing education to pass a recertification process, ensuring that IADA dealers possess relevant industry knowledge and maintain their adherence to the IADA code of ethics.

"To be recognized as an IADA Certified Broker further reinforces Duncan Aviation's reputation in the Business Aviation industry—not just as a leading MRO provider, but also as a respected Aircraft Sales & Acquisitions dealer," Robert says. "It's important that our clients know we are a founding member of IADA and that all of our brokers are committed to upholding the highest ethical standards in the brokerage community."

He continues, "This certification test holds special meaning for me because it highlights the incredible teamwork behind every transaction. From our service sales representatives and OEM technical advisors to the technicians who work on a wide range of aircraft models, our internal flight department, legal and general counsel, and our accounting and credit teams—each plays a vital role. I feel truly fortunate to work alongside more than 3,000 dedicated Duncan Aviation



Duncan Aviation installed the Universal Avionics InSight Flight Display System in a Falcon 900B, replacing obsolete CRT equipment with bright, crisp displays that provide cutting-edge, 3D graphics for the SVS (Synthetic Vision System), weather, terrain, and traffic systems.

colleagues, all united by a shared commitment to delivering exceptional results to both our new and longstanding clients."

Robert joins Aircraft Sales & Acquisitions team members Doug Roth, Ann Pollard, Rene Cardona, and Leah Alexander as IADA-Certified Aircraft Sales Brokers.

Robert became a full-time Aircraft Sales & Acquisitions Sales Rep in early 2023. He earned his Private Pilot's License in 2019, is IFR Rated, and is working toward his Commercial and Seaplane Ratings.

### Falcon 900B Equipped with Universal Avionics InSight Flight Display

The operator of a Falcon 900B recently flew away from Duncan Aviation's MRO location in Battle Creek after extensive avionics upgrades, a 2C Inspection, and an interior refurbishment. The owner opted to upgrade to the Universal Avionics InSight Flight Display System, replacing the obsolete CRT equipment with bright, crisp displays that provide cutting-edge, 3D graphics for the SVS (Synthetic Vision System), weather, terrain, and traffic systems.

While adding to the safety and efficiency of the aircraft, upgrading to the Universal Avionics InSight retained the NZ-2000 Flight Management System and also created a pathway for future enhancement for NextGen and Single European Sky ATM Research (SESAR) systems. The lighter, more efficient flight deck



A Modern & Inviting Transformation | Falcon 900B

also removed more than 250 pounds of obsolete avionics equipment and wires from the nose of the aircraft, adding fuel savings and lower operating costs to the list of benefits from this upgrade.

### Falcon 900B Interior Receives Modern and Inviting Transformation

We recently completed an extensive interior refurbishment on a Falcon 900B in Battle Creek, transforming the aircraft into a modern yet inviting space that perfectly balances sophistication with comfort. The result is a beautifully designed interior that enhances the overall flying experience.

The newly refurbished interior boasts a sleek, modern design featuring a neutral color palette complemented by rich brown accents. This combination creates an elegant and timeless look, offering both visual appeal and a sense of warmth.

When envisioning the new interior, the owner sought a more contemporary aesthetic while ensuring the space remained soft and welcoming. By carefully selecting materials and finishes, the Design team achieved a refined balance between comfort and a modern aesthetic.

### Falcon 900EX Receives Cabin Management Solutions' CMS

We recently delivered a Falcon 900EX EASy sporting a striking new paint scheme, a completely renovated interior, and the enhanced audio/video experience the owners craved.

69+ Years Buying & Selling Private Jets: www.DuncanAviation.aero/aircraftsales

Experience The Difference: www.DuncanAviation.aero/refurbishments



That audio/video enhancement was achieved when our avionics install techs upgraded the Cabin Management Solutions' CMS.

"Partnering with Duncan Aviation on this Falcon 900EX upgrade was an exciting milestone," says President and Managing Partner of Cabin Management Solutions Troy Michaels. "This aircraft holds special significance for us at Cabin Management Solutions, as it was the first to feature our Evolve cabin controls back in 2021. Bringing it up-to-date with our highend Empire system elevates the inflight experience to match the most advanced home-theatre setups. We have immense respect for Duncan Aviation and look forward to continuing to collaborate on future projects."

The aircraft's new owners specifically wanted to be able to feel the sound; they wanted more volume and more bass. They were also concerned about the low resolution on the proud-mounted monitors and thought they stuck out a bit from the bulkhead.

To achieve more robust sound and clearer, crisper video, we recommended upgrading the existing Cabin Management Solutions CMS to its higherend components. With the system's modular design, upgrading to the more powerful Evolve system that includes the Elevate HD Sound System, Empire 4K UHD series monitors, and 4K Aux Input Panel (4K HDMI, USB-C & BT Audio) provided exactly the sound and video quality the owners wanted.

"The new system has the ability to either display the same audio/video content on the high-resolution, 4K UHD monitors that are now flush-mounted in the forward and aft cabins for a clean look, or display different content simultaneously," says Mike Morgan, Senior Avionics Sales Rep. "So the passengers in the forward cabin could enjoy their enhanced sound system while continuing to work on their personal devices, while another group watched movies and played games in the aft cabin."

The avionics install team also installed Gogo's Plane Simple Ku-band connectivity solution to provide resilient, global, high-speed broadband. In addition to keeping passengers productive and relaxed, it allows multiple passengers to optimize features on their own devices.

### Aviation Clean Air Clears up Odors, Pathogens

For the last several years, we have installed the aircleaning ionization system from ACA (Aviation Clean Air) for clients interested in keeping the air in their aircraft cabins clean and fresh. ACA is an active airand surface-purification system designed to work with the existing environmental control system on aircraft to neutralize odors and allergens and kill harmful pathogens during all phases of flight.

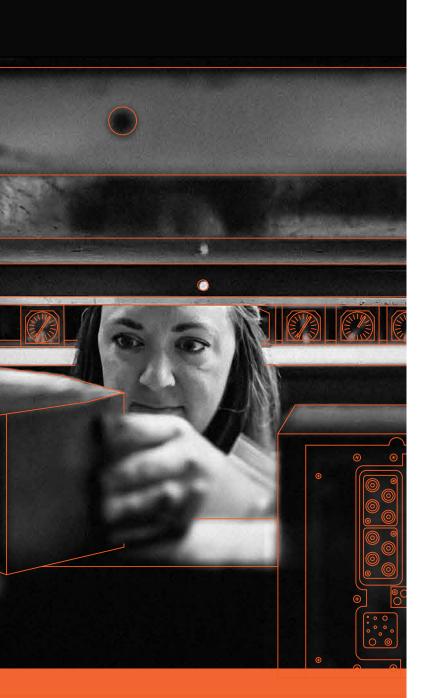
Air purification typically focuses on the health benefits. As important as this feature is, the ACA system is equally adept at neutralizing odors. Enclosed spaces, such as aircraft cabins, frequently harbor unpleasant odors from food carried onboard, pets, lavatories, fuel emissions, and cigarettes and cigars, to name a few. The ACA ionization system removes these odors quickly, providing a more pleasant sensory experience during the flight. As a bonus to neutralizing strong odors, the system also kills viral, bacterial, and

View Duncan Aviation's extensive video collection: www.DuncanAviation.aero/videos



A LEGACY OF EXPERTISE, INNOVATION AND RELIABILITY SPANNING 69+ YEARS. At Duncan Aviation, we understand that buying or selling a private jet is not just a simple asset transaction, but part of a bigger picture. As your vital advisors, we take the time to truly understand your goals and offer thoughtful insights, market intelligence, operational expertise, and comprehensive support solutions for your entire ownership experience. Our team's dedication and vast network of industry connections ensure that every decision you make is thoroughly informed, aligning perfectly with your unique mission and aspirations.

www.DuncanAviation.aero/aircraftsales



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Adam Bruce







fungal pathogens. The ACA system also reduces static electricity in aircraft caused by the relatively low humidity found in the cabin environment.

Duncan Aviation has created installation packages for the ACA ionization system for BD-300 and BD-700 aircraft that incorporates everything necessary for installing the system including the STC (Supplemental Type Certificate), the ionizers, and PMA (Parts Manufacturer Approval) parts kits. Duncan Aviation also has access to STCs to install the ACA system on other aircraft models.

### **People on the Move**

Adam Bruce is now the Modifications Sales Manager at our full-service MRO in Battle Creek. Adam started his career 14 years ago in the Upholstery Shop and worked his way up to Team Leader before moving over to Paint and Interior Sales in 2016.

**Andy Duckworth** is now a Completions and Modifications Sales Rep for our Battle Creek location, where he will support Citation, Hawker, and Falcon operators looking for technical information about paint and interior refurbishment projects.

Dennis Kruse has assumed the role of Regional Satellite Avionics Sales Rep, where he shares his 20+ years of avionics expertise with customers in support of the Duncan Aviation Satellites in Denver, Colorado; Scottsdale, Arizona; Las Vegas, Nevada; Van Nuys and Sacramento, California; Portland, Oregon; and Seattle, Washington.





Justin Merkling





Tom Leone was named Airframe Manager at our Lincoln MRO location. Tom oversees the department's strategic initiatives, ensuring the quality and performance of every team continues to meet what customers have come to expect from Duncan Aviation.

Maria Maruna recently joined our esteemed Aircraft Sales & Acquisitions team. Maria brings more than 14 years of global aviation experience. Her career spans across MRO sales, completions, and international business development, with a focus on high-level client relationships and crossborder transactions.

**Justin Merkling** brings 14 years of leadership in the Battle Creek Engine Shop to his new role as Manager of Customer Service for the Battle Creek facility.

Keith Pecko was recently named FBO Services Manager in Provo. Keith got his start at Duncan Aviation in December 2018 as a Line Service Representative on the same team he is now leading.

Luke Swager, with more than 20 years of experience in Customer Service, has transitioned to the role of Engine Shop Manager for our Battle Creek facility.

### 21 Students Earn Karen K. Duncan **Scholarship**

Supporting local communities is one of our core values. For 27 years, we have advanced the futures of team member children through the Karen K. Duncan Scholarship program, which has awarded 442 scholarships totaling \$2,118,750 since inception.

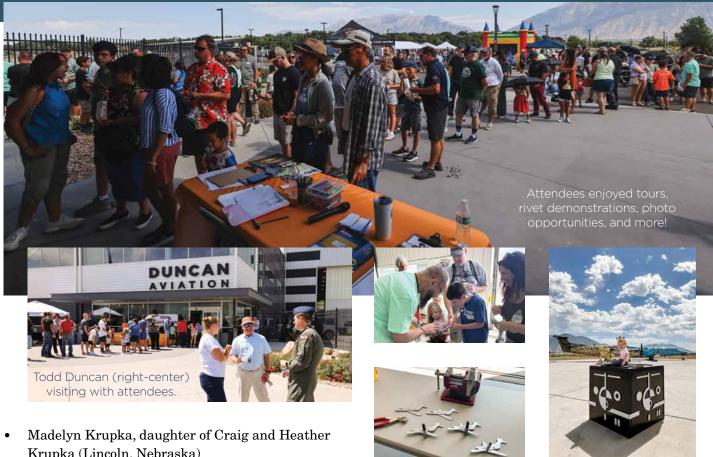




The following students from local communities will receive the 2025 scholarships that together could total up to \$105,000:

- Lana Alqaraghuli, daughter of Ali Alqaraghuli and Linh Abdulrahman (Lincoln, Nebraska)
- Addisyn Baxa, daughter of Anthony and Jaclyn Baxa (Beatrice, Nebraska)
- Jaedyn Baxa, daughter of Anthony and Jaclyn Baxa (Beatrice, Nebraska)
- Ella Beaudette, daughter of Jeff and Melissa Beaudette (Lincoln, Nebraska)
- Hannah Colfack, daughter of Eric and Melanie Sanner (Seward, Nebraska)
- Aria Ferguson, daughter of Benjamin and Rebekah Ferguson (Raymond, Nebraska)
- Karlee Gutsue, daughter of Mikeal II and Kelly Gutsue (Battle Creek, Michigan)
- Andrew Hill, son of Sean and Karey Hill (Battle Creek, Michigan)
- Violet Kaplan-Neumann, daughter of Richard Neumann and Lisa Kaplan (Kalamazoo, Michigan)

Duncan Aviation Family Trust: www.DuncanFamilyTrust.org



- Krupka (Lincoln, Nebraska)
- Alexia McDonald, daughter of Austin and Tatjana McDonald (Lincoln, Nebraska)
- Brooke Munford, daughter of Todd and Sharon Munford (Raymond, Nebraska)
- Jackson Nail, son of Troy Nail and Heather Schmidt (Lincoln, Nebraska)
- Anna Nguyen, daughter of Nhat Nguyen and Jennifer Phan (Lincoln, Nebraska)
- Keira Olson, daughter of Eric and Jennifer Olson (Lincoln, Nebraska)
- Alexandria Renninger, daughter of Brandon Dietrich (Platte Center, Nebraska)
- Madison Sides, daughter of Mary Ann Sides and the late Brad Sides (Seward, Nebraska)
- McKenna Sides, daughter of Mary Ann Sides and the late Brad Sides (Seward, Nebraska)
- Madielyn Smith, daughter of Trevor and Melissa Smith (Augusta, Michigan)
- Cora Waterman, daughter of Timothy and Holly Waterman (Amery, Wisconsin)
- Lauren Zahnow, daughter of Chuck and Erin Zahnow (Vicksburg, Michigan)

### **Duncan Aviation-Provo Holds Community Open House**

We recently held a community open house at our Provo facility on Saturday, August 16, to meet and visit with individuals curious about the unique and interesting career opportunities we have available.

Roughly 800 people attended, enjoying tours, demonstrations of riveting, food trucks, family activities, photo opportunities, and prizes. They were able to meet Todd and Connie Duncan. Local radio station MIX 105.1 provided the sound track for the day. Candidates were even able to submit applications at the event.

Duncan Aviation originally opened in Provo in 2010 and built a new, multi-hangar facility from the ground-up that was completed in 2020. We employ more than 400 team members in Provo and continue

For more immediate information about career opportunities at Duncan Aviation, visit our Careers website (www.DuncanAviation.aero/careers).

Duncan Manufacturing Solutions SCB Duncan Manufacturing Solutions excels in job shop work, delivering high-quality, custom manufacturing solutions across various industries. DMS prioritizes innovation and customer satisfaction.



Where Your Career Takes Flight: www.DuncanAviation.aero/careers